

**US Signal Company
JOB DESCRIPTION**

Job Title: Channel Sales Manager

Job Code:

Job Status: Full time

Location: Chicago IL

Pay Range:

Department: Sales

Job Summary

Channel Sales Manager. This key team member will be responsible for managing US Signal's channel partner program in the Chicago area.

Functions/Responsibilities

- Recruiting and training new channel partners
- Assisting channel partners with proposals, quotes, presentations and sales opportunities
- Achieving a monthly sales quota

Competencies

- Experience with MS Word, Excel and PowerPoint
- Excellent communication and organization skills
- Attention to detail and accuracy
- Ability to work well with all areas of the US Signal organization as well as external customers and vendors

Experience/Education

The desired candidate will possess 5 + years in telecommunication sales and agent/channel experience. A BS/BA degree is a plus.

Submit Resumes to: HR@ussignalcom.com