

**US Signal Company  
JOB DESCRIPTION**

**Job Title: Sales/Systems Engineer**

**Job Code:**

**Job Status: Full time**

**Location: Cleveland OH**

**Pay Range:**

**Department: Sales**

Job Summary

**Telecommunications Sales Engineer.** This key team member will be responsible for providing technical/sales assistance to the US Signal's channel partner program in the Cleveland markets.

Functions/Responsibilities

- Recruiting and training new channel partners
- Assisting channel partners with proposals, quotes, presentations and sales opportunities
- Achieving a monthly sales quota

Competencies

- Experience working with MPLS networks, IP networks, SONET technology and telecommunication terms.
- Excellent communication and organization skills
- Attention to detail and accuracy
- Ability to work well with all areas of the US Signal organization as well as external customers and vendors
- Experience with Word, Excel, PowerPoint, Visio

Experience/Education

The desired candidate will possess 5 + years in telecommunication technical sales. Cisco CCNA certification desired. A BS/BA degree is a plus.

Submit resumes to: [HR@ussignalcom.com](mailto:HR@ussignalcom.com)