

**US Signal Company
JOB DESCRIPTION**

Job Title: Wholesale Sales Manager

Job Code:

Job Status: Full time

Location: Chicago IL

Tentative Start Date: March 2010

Department: Sales

Job Description

This key team member will be responsible for managing US Signal's Wholesale partner growth programs in the Illinois/Wisconsin markets.

Functions/Responsibilities

- Recruiting and training new wholesale partners.
- Work with local and regionalized wholesale carriers and ISPs.
- Assisting wholesale partners with Master service agreements, presentations and sales opportunities.
- Achieving a monthly sales quota.

Requirements

- Must have experience selling in the telecommunications industry.
- Experience with MS Word, Excel and PowerPoint.
- Excellent communication and organization skills.
- Attention to detail and accuracy.
- Ability to work well with all areas of the US Signal organization as well as external customers and vendors.

Experience/Education

The desired candidate will possess 5 + years in telecommunication sales and Carrier/Wholesale/agent/channel experience. A BS/BA degree is a plus.